

# Fourth quarter 2022 conference call

FEBRUARY 14, 2023

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## **Call participants**

**François Poirier -** *President and Chief Executive Officer* 

**Joel Hunter -** *Executive Vice-President and Chief Financial Officer* 

**Stanley G. Chapman, III -** *Executive Vice-President and Group Executive,* U.S. and Mexico Natural Gas Pipelines

**Corey Hessen -** *Executive Vice-President and President, Power and Energy Solutions* 

**Bevin Wirzba -** *Executive Vice-President, Strategy and Corporate Development and Group Executive, Canadian Natural Gas Pipelines and Liquids Pipelines* 

Tina Faraca - President, U.S. Natural Gas Pipelines

**Greg Grant -** *President, Canadian Natural Gas Pipelines* 

Richard Prior - President, Liquids Pipelines

Gavin Wylie - Vice-President, Investor Relations

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#### Forward-looking information and non-GAAP measures

This presentation indudes certain forward-looking information, induding but not limited to, our financial and operational performance, including the performance of our subsidiaries, expectations abouts trategies and goals for growth and expansion, induding a cquisitions, expected cash flows and future financing options available along with portfolio management, including our expectations regarding the size, ti ming and outcome of the asset divestiture program, expected dividend growth, expected duration of discounted DRP, expected access to and cost of capital, expected energy demand levels, expected costs and schedules for planned projects, induding projects under construction and in development, expected capital expenditures, contractual obligations, commitments and contingent liabilities, induding environmental remediation costs, expected regulatory processes and outcomes, statements related to our GHG emissions reduction goals, the expected impact of future tax and accounting changes, expected outcomes with respect legal proceedings, including arbitration and insurance claims, the expected impact of future tax and accounting changes, the commitments and targets contained in our 2022 Report on Sustainability and GHG Emissions Reduction Plan and expected industry, market and economic conditions, including their impact on our customers and suppliers. Statements that are forward-looking are based on certain assumptions and on what we know and expected and generally indude words like anticipate, expect, believe, may, will, should, estimate, intend or other similar words.

Forward-looking statements do not guarantee future performance. Actual events and results could be significantly different because of assumptions, risks or uncertainties related to our business or events that happen after the date of this presentation.

Our forward-looking information is based on certain key assumptions and is subject to risks and uncertainties, including but not limited to the re alization of expected benefits from divestitures, our ability to successfully implement our strategic priorities and whether they will yield the expected benefits, our a bility to implement a capital allocation strategy aligned with maximizing shareholder value, the operating performance of our pipelines, power generation and storage assets, amount of capacity sold and rates achieved in our pipeline businesses, the amount of capacity payments and revenues from power generation assets due to plant availability, production levels within supply basins, construction and completion of capital projects, cost and availability of, and inflationary pressures on, labour, equipment and materials, the availability and market prices of commodities, access to capital markets on competitive terms, interest, tax and foreign exchange rates, performance and credit risk of our counterparties, regulatory decisions and outcomes of legal proceedings, induding arbitration and insurance claims, our ability to effectively anticipate and assess changes to government policies and regulations, induding those related to the environment, our ability to realize the value of tangible assets and contractual recoveries, competition in the businesses in which we operate, unexpected or unusual weather, acts of civil disobedience, cyb er security and technological developments, ESG-related risks, impact of energy transition on our business, economic conditions in North America as well as globally and global health crises, such as pandemics and epidemics, and the impacts related thereto. As actual results could vary significantly from the forward-looking information and should not use future-oriented information or financial outlooks for anything other than their intended purpose. We do not update our forward-looking statements due to new information or future events, unless we are required to by law. Yo

For additional information on the assumptions made, and the risks and uncertainties which could cause a ctual results to differ from the anticipated results, refer to our most recent quarterly report and 2022 Annual Report filed under TC Energy's profile on SEDAR at www.sedar.com and with the U.S. Securities and Exchange Commission at www.sec.gov and the "Forward-looking information" section of our 2022 Report on Sustainability and our GHG Emissions Reduction Plan which are available on our website at www.TCEnergy.com.

Comparable EBITDA, comparable earnings, comparable earnings per share, funds generated from operations, and comparable funds generated from operations are non-GAAP measures used throughout this presentation. These measures do not have any standardized meaning under GAAP and therefore are unlikely to be comparable to similar measures presented by other companies. The most directly comparable equivalent GAAP measures are, segmented earnings, net (loss) income attributable to common shares, net (loss) income per common share, and net cash provided by operations. Reconciliations to the most directly comparable GAAP measures are included as an Appendix to this presentation. Refer to the MD&A in our most recent Quarterly Report for more information about the non-GAAP measures, which section of the MD&A is hereby incorporated by reference. Our Quarterly Report to Shareholders is filed with Canadian securities regulators and the SEC and available at <u>www.TCEnergy.com</u> under Investors.

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**François Poirier** President and Chief Executive Officer



#### Q4 2022 RESULTS Delivering on 2022 Investor Day priorities



Showcase *sustainable growth* in cash flows

- Achieved record comparable EBITDA<sup>(1)</sup>, 6% growth year-over-year
- Placed \$5.8 billion of projects into service in 2022



Demonstrate the *resiliency* of our portfolio

- All-time record flows on U.S and Canadian systems
  - USNG peak delivery record of 36.6 Bcf on December 23<sup>rd</sup>
  - NGTL System delivery record of 16.4 Bcf on December 19<sup>th</sup>
- 87% availability achieved at Bruce Power



# Provide a *clearly defined* funding plan

- Advancing \$5+ billion asset divestiture program
- 2023 comparable EBITDA<sup>(1)</sup> expected to be 5-7% higher than 2022 results

#### Twenty-three consecutive years of common dividend growth

# **Serving a highly strategic corridor**

#### **Milepost 14 incident**

- ••• Keystone Pipeline **returned to service** and is delivering contracted volumes
- Recovered **90%** of release volume and committed to a full remediation and investigation
- ••• Cash flow not expected to be materially impacted

#### **Demonstrating resilience**

- ••• Stable supply source from long-life, low-operating-cost assets in the WCSB
- Long-term contracted assets generating strong, stable cash flows
- Completing Port Neches Link which provides last-mile connectivity to North America's largest refinery
  - Expected in-service date: Q1 2023



#### U.S. NATURAL GAS PIPELINES Delivering growth and record flows





- **6<sup>th</sup> consecutive year** of **record** comparable EBITDA<sup>(1)</sup>
- US\$2.1 billion capital placed into service in 2022
- Sanctioned US\$1.3 billion of growth projects in 2022
- Increased market share of LNG deliveries to
   30% in 2022; progressing towards 35%

(1) Comparable EBITDA is a non-GAAP measure. See the forward-looking information and non-GAAP measures slide at the front of this presentation for more information.



Increase in average quarter-over-quarter LNG flows Peak USNG LNG flows Q4 2022

**3.6 Bcf/d** 

#### TC Energy LNG-affiliated projects

- In-service Grand Chenier XPress (1.1 Bcf/d)
- In-service Louisiana XPress (0.8 Bcf/d)
- In-service Alberta XPress (~0.2 Bcf/d)
- ••• Under construction North Baja XPress (0.5 Bcf/d)
- Pre-construction East Lateral XPress (0.7 Bcf/d)
- Approved Gillis Access (1.5 Bcf/d) and project extension (1.4 Bcf/d)

#### MEXICO NATURAL GAS PIPELINES Solidifying past and future growth

#### **Southeast Gateway Pipeline**

• Executed main land acquisition agreements required for land falls and compressor stations in Veracruz and Tabasco

#### Villa de Reyes (VdR) and Tula Pipelines

 Placed the north section of VdR and east section of the Tula pipeline in service and started generating revenue





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#### CANADIAN NATURAL GAS PIPELINES Growing the reach of the WCSB

Average NGTL System deliveries up ~6% to 13.4 Bcf/d vs. 2021

- Sanctioned VNBR project utilizing .... non-emitting electric compression
  - ~500 MMcf/d of incremental capacity
- **12% year-over-year NGTL** average investment base growth
- Placed **\$3.2 billion** of capacity projects in service in 2022

#### **Coastal GasLink**

- Total cost expected to be ٠ \$14.5 billion
- Project is approximately 84% complete to date
- Targeting mechanical ٠ completion for year-end 2023
- Wilde Lake Compressor Facility ٠ commissioning underway; introduction of gas expected March 2023



# **NGTL System deliveries** continue to grow Bcf/d

2015 2016 2017 2020 2019 2018 2021 2022

14

12

10

#### POWER AND ENERGY SOLUTIONS Continuing to meet high power demand

Alberta Power pool prices averaged
 \$214/MWh during Q4 2022

••• MCR Unit 6: remains **on-time** and **on-budget** 

- MCR Unit 3: scheduled to start Q1 2023
- MCR Unit 4: FID expected Q4 2023

Pre-construction activities launched on
 \$146 million Saddlebrook Solar facility

(1) Comparable EBITDA is a non-GAAP measure. See the forward-looking information and non-GAAP measures slide at the front of this presentation for more information.

2022 Comparable EBITDA<sup>(1)</sup> **increase of ~36%** year-over-year



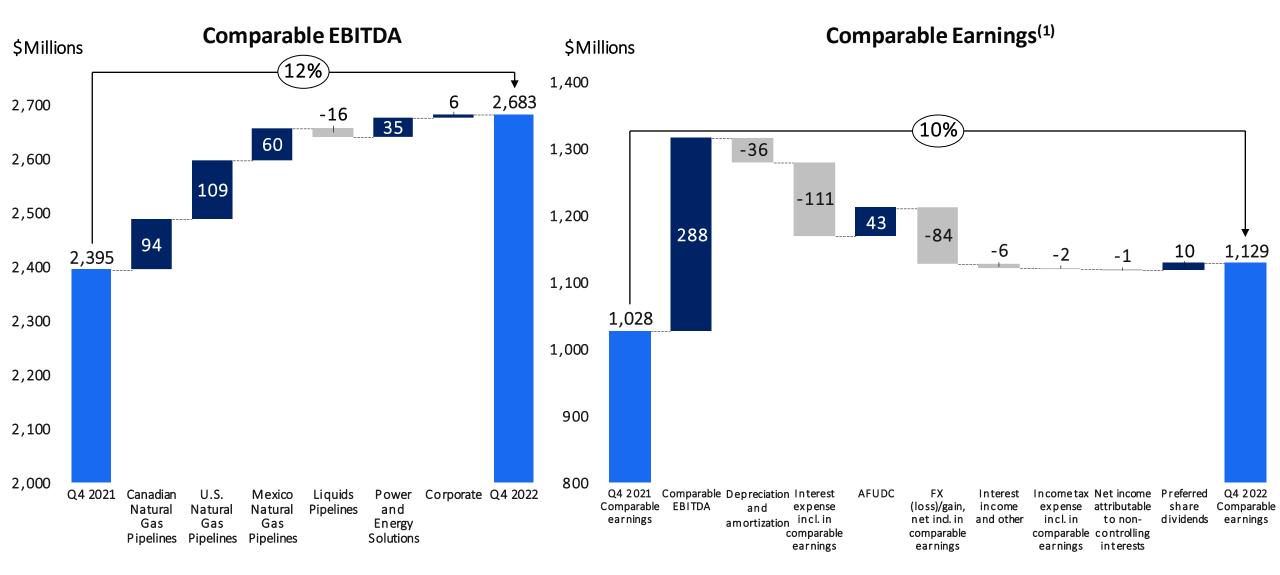


Source: Alberta Electric System Operator (AESO)



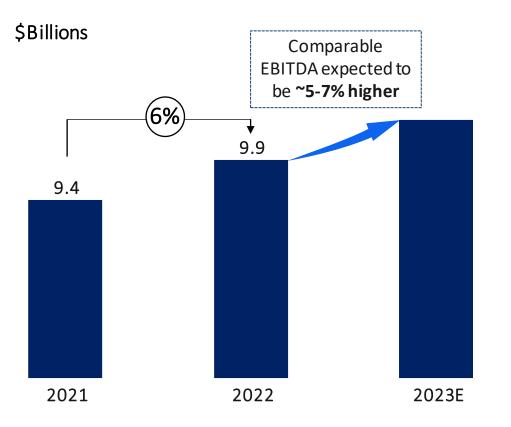
Executive Vice-President and Chief Financial Officer

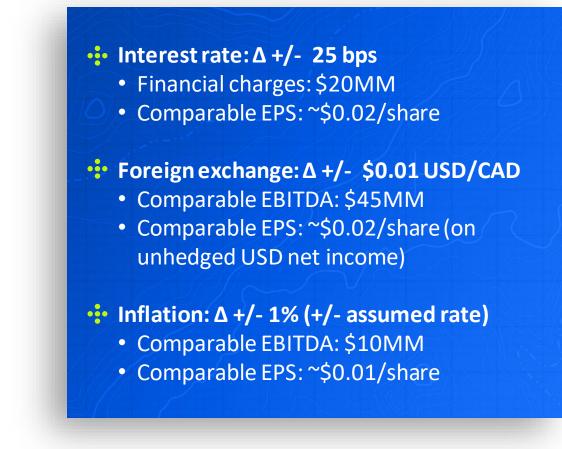
#### EARNINGS GROWTH BREAKDOWN Fourth quarter comparable EBITDA<sup>(1)</sup> up 12 per cent year-over-year



#### SUSTAINABLE GROWTH EXPECTED TO CONTINUE IN 2023 2023E Comparable EBITDA<sup>(1)</sup> outlook & sensitivities

#### **Comparable EBITDA**





#### оитьоок ву segment 2023 Comparable EBITDA<sup>(1)</sup> outlook

	Canadian Natural Gas Pipelines	<ul> <li>Higher driven by continued growth in the NGTL System</li> <li>2022 capital spend<sup>(2)</sup>: \$3.3 billion</li> <li>2023 expected capital spend: \$5.8 billion</li> </ul>
	U.S. Natural Gas Pipelines	<ul> <li>Consistent with 2022 due to completion of expansion projects, offset by higher property taxes and utilization-driven operational costs</li> <li>2022 capital spend: US\$1.7 billion</li> <li>2023 expected capital spend: US\$1.9 billion</li> </ul>
	Mexico Natural Gas Pipelines	<ul> <li>Higher due to full-year revenues from VdR North and Tula East which were placed in service in third quarter 2022</li> <li>2022 capital spend: US\$0.8 billion</li> <li>2023 expected capital spend: US\$2.1 billion</li> </ul>
₽	Liquids Pipelines	<ul> <li>Modestly lower than 2022 as a result of the Keystone System de-rate and continuing lower margins on its U.S. Gulf Coast section</li> <li>2022 capital spend: \$0.1 billion</li> <li>2023 expected capital spend: \$0.1 billion</li> </ul>
	Power and Energy Solutions	<ul> <li>Consistent with 2022 provided Alberta power prices experienced in 2022 continue into 2023</li> <li>2022 capital spend: \$0.9 billion</li> <li>2023 expected capital spend: \$1.0 billion</li> </ul>
Other items impacting comparable EPS <sup>(1)</sup>		<ul> <li>Higher interest expense due to long-term debt issuance, net of maturities and higher floating interest rates</li> <li>Higher AFUDC related to the Southeast Gateway Pipeline (SGP)</li> </ul>
Capital spending outlook <sup>(3)</sup>		~\$11.5 to 12 billion largely related to spending on NGTL System expansions, advancement of SGP and CGL, USNG pipeline projects, the Bruce Power life extension program and normal course maintenance capital

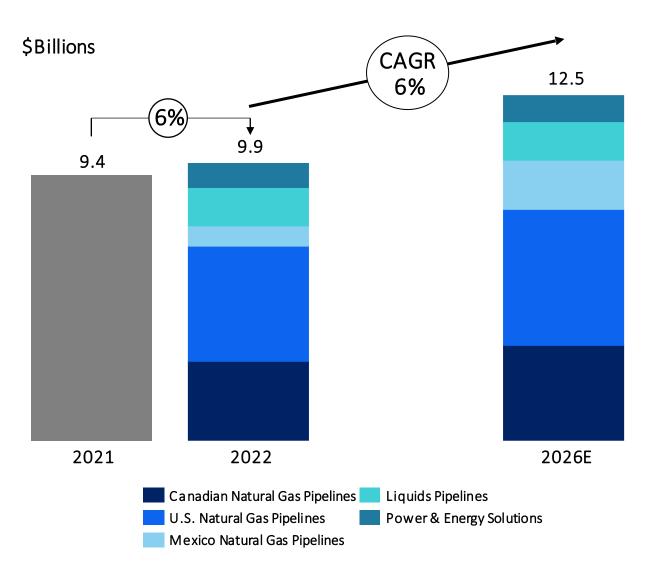
#### Comparable EBITDA is expected to be higher than 2022; Comparable earnings per common share is expected to be modestly higher than 2022

(1) Comparable EBITDA and comparable earnings per common share (EPS) are non-GAAP measures. See the forward-looking information and non-GAAP measures slide at the front of this presentation for more information. (2) Does not include \$1.4 billion contribution to investment in Coastal GasLink LP in 2022, primarily related to installments of partner equity contributions.

(3) Includes growth projects, maintenance capital expenditures and contributions to equity investments.

#### 2022 – 2026E COMPARABLE EBITDA<sup>(1)</sup> OUTLOOK Fully sanctioned 6% comparable EBITDA CAGR





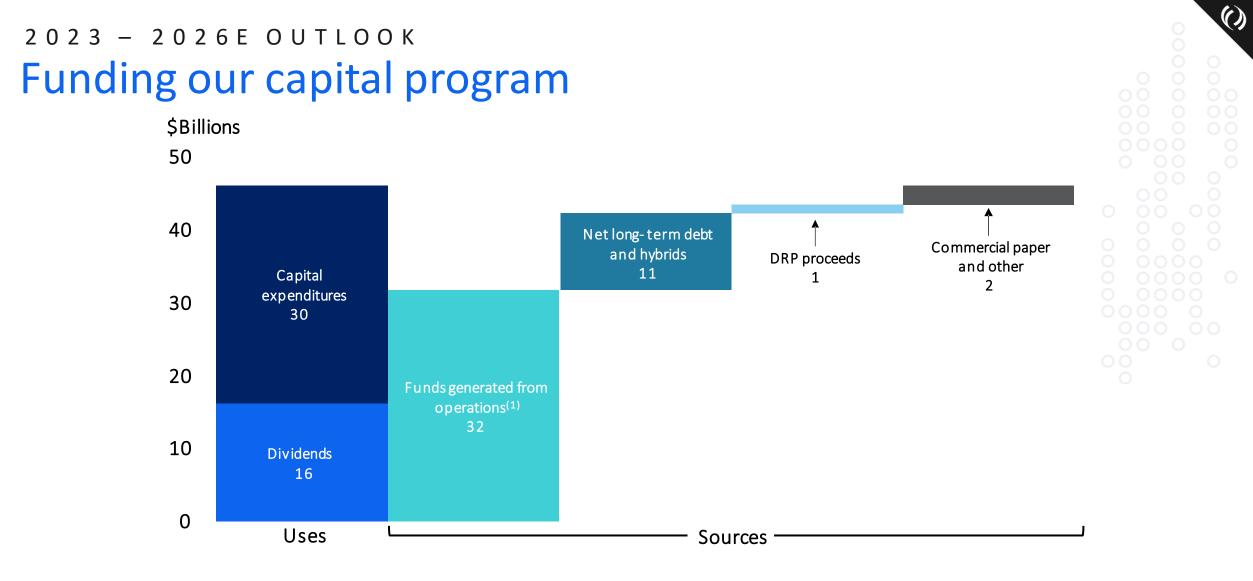
 Reflects current portfolio of high-quality, secured projects expected to enter service by 2026 excluding impact of potential asset divestitures

••• ~95% from regulated and long-term contracted assets

---- Additional growth expected from:

- Ongoing in-corridor expansions, extensions and modernization programs
- Energy transition opportunities
- Capacity optimization

(1) Comparable EBITDA is a non-GAAP measure. See the forward-looking information and non-GAAP measures slide at the front of this presentation for more information. Average foreign exchange assumption USD/CAD: 1.31



(1) Funds generated from operations and comparable EBITDA are non-GAAP measures. See the forward-looking information and non-GAAP measures slide at the front of this presentation for more information. Note: Figures do not include impact of potential asset divestitures.

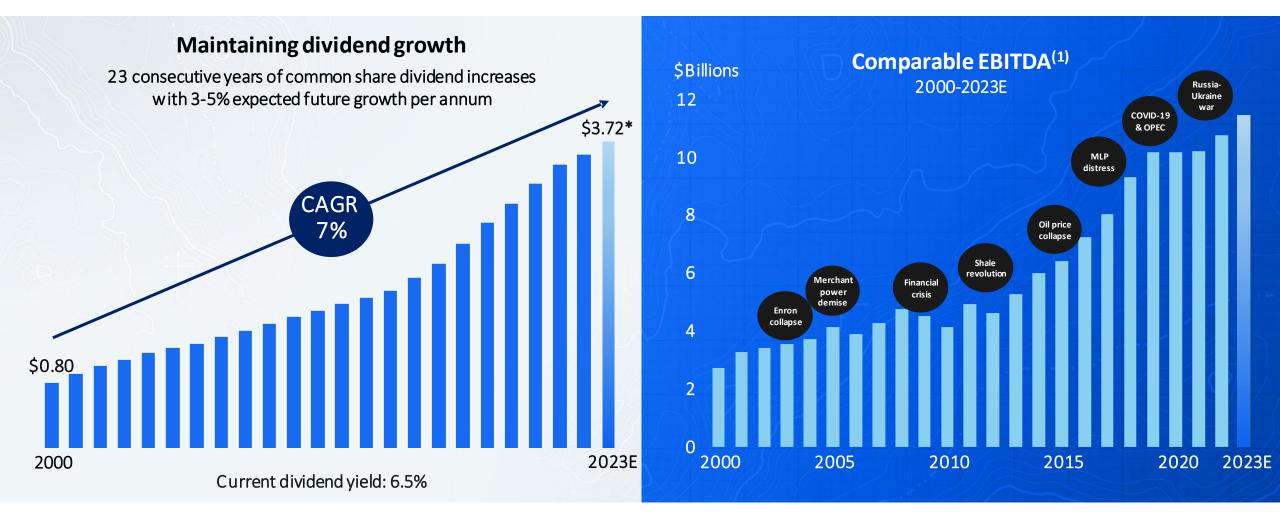
Incremental debt capacity through predictable comparable EBITDA<sup>(1)</sup>growth

## **In-country** financing on SGP to limit risk exposure

Well-supported commercial paper programs in Canada and the U.S.

~\$10 billion of **committed** revolving credit facilities

#### OUR VALUE PROPOSITION Executing on growth through multiple economic cycles



\*Annualized based on first quarter 2023 dividend declared of \$0.93 per share.

(1) Comparable EBITDA is a non-GAAP measure. See the non-GAAP measures slide at the front of this presentation for more information.

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#### Our 2023 strategic priorities



Enhance balance sheet strength and flexibility

Accelerate our deleveraging target

Execution of \$5+ billion



Advance our \$34 billion secured capital program

Safely, reliably and affordably delivering energy

Increase returns on our assets through revenue enhancements and cost reductions

Deliver comparable EBITDA<sup>(1)</sup> growth

Maintain 3-5% dividend growth rate



Progress ESG priorities and capitalize on decarbonization opportunities

Progress toward 30% GHG intensity reduction by 2030

Continue meetings and progressing focus areas with the Indigenous Advisory Council

(1) Comparable EBITDA is a non-GAAP measure. See the forward-looking information and non-GAAP measures slide at the front of this presentation for more information.



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Appendix

FEBRUARY 14, 2023



#### Q 4 2 0 2 2 F I N A N C I A L S

#### Appendix – Non-GAAP reconciliations

(millions of dollars, except per share amounts)	Three months ended December 31		Year ended December 31	
-	2022	2021	2022	2021
– Net (loss)/income attributable to common shares	(1,447)	1,118	641	1,815
Specific items (net of tax):		,		, i
Coastal GasLink LP impairment charge	2,643	-	2,643	-
Expected credit loss provision on net investment in leases and certain contract assets	64	-	114	-
Keystone CER decision	20	-	20	-
Keystone XL preservation and other	8	10	19	37
Keystone XL asset impairment charge and other	5	(60)	5	2,134
Settlement of Mexico prior years' income tax assessments	1	-	196	-
Bruce Power unrealized fair value adjustments	(9)	(7)	13	(11)
Great Lakes goodwill impairment charge	-	-	531	-
Loss/(gain) on sale of Ontario natural gas-fired power plants	-	6	-	(7)
Voluntary Retirement Program	-	(7)	-	48
Gain on sale of Northern Courier	-	(19)	-	(19)
Risk management activities	(156)	(13)	97	145
Comparable earnings <sup>(1)</sup>	1,129	1,028	4,279	4,142
Net (loss)/income per common share	(1.42)	1.14	0.64	1.87
Specific items (net of tax):				
Coastal GasLink LP impairment charge	2.60	-	2.66	-
Expected credit loss provision on net investment in leases and certain contract assets	0.06	-	0.11	-
Keystone CER decision	0.02	-	0.02	-
Keystone XL preservation and other	0.01	0.01	0.02	0.04
Keystone XL asset impairment charge and other	-	(0.06)	0.01	2.19
Settlement of Mexico prior years' income tax assessments	-	-	0.20	-
Bruce Power unrealized fair value adjustments	(0.01)	(0.01)	0.01	(0.01)
Great Lakes goodwill impairment charge	-	-	0.53	-
Loss/(gain) on sale of Ontario natural gas-fired power plants	-	0.01	-	(0.01)
Voluntary Retirement Program	-	(0.01)	-	0.05
Gain on sale of Northern Courier	-	(0.02)	-	(0.02)
Risk management activities	(0.15)	(0.01)	0.10	0.15
Comparable earnings per common share <sup>(1)</sup>	1.11	1.05	4.30	4.26

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#### Appendix – Non-GAAP reconciliations

Millions of dollars		Three months		Year ended	
_	ended December 31		December 31		
	2022	2021	2022	2021	
Comparable EBITDA <sup>(1)</sup>	2,683	2,395	9,901	9,368	
Depreciation and amortization	(670)	(634)	(2,584)	(2,522)	
Interest expense included in comparable earnings	(722)	(611)	(2 <i>,</i> 588)	(2 <i>,</i> 354)	
Allowance for funds used during construction	115	72	369	267	
Foreign exchange (loss)/gain, net included in comparable earnings	(40)	44	(8)	254	
Interest income and other	53	59	146	190	
In come tax expense included in comparable earnings	(259)	(257)	(813)	(830)	
Net income attributable to non-controlling interests	(9)	(8)	(37)	(91)	
Preferred share dividends	(22)	(32)	(107)	(140)	
– Comparable earnings <sup>(1)</sup>	1,129	1,028	4,279	4,142	
Specific items (net of tax):					
Coastal GasLink LP impairment charge	(2 <i>,</i> 643)	-	(2 <i>,</i> 643)	-	
Expected credit loss provision on net investment in leases and certain contract	(64)		(111)		
assets	(64)	-	(114)	-	
Keystone CER decision	(20)	-	(20)	-	
Keystone XL preservation and other	(8)	(10)	(19)	(37)	
Keystone XL asset impairment charge and other	(5)	60	(5)	(2,134)	
Settlement of Mexico prior years' income tax assessments	(1)	-	(196)	-	
Bruce Power unrealized fair value adjustments	9	7	(13)	11	
Great Lakes goodwill impairment charge	-	-	(531)	-	
Loss/(gain) on sale of Ontario natural gas-fired power plants	-	(6)	-	7	
Voluntary Retirement Program	-	7	-	(48)	
Gain on sale of Northern Courier	-	19	-	19	
Risk management activities	156	13	(97)	(145)	
Net (loss)/income attributable to common shares	(1,447)	1,118	641	1,815	
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#### Q4 2022 FINANCIALS

#### Appendix – Non-GAAP reconciliations

Millions of dollars

	Three months ended December 31		Year er Decemb	
	2022	2021	2022	2021
Net cash provided by operations Increase in operating working capital	2,025 128	1,801 255	<mark>6,375</mark> 639	<mark>6,890</mark> 287
Fundsgenerated from operations <sup>(1)</sup>	2,153	2,056	7,014	7,177
Specific items:				
Current income tax expense on Keystone XL asset				
impairment charge, preservation and other	94	11	91	131
Keystone CER decision	27	-	27	-
Keystone XL preservation and other	10	14	25	49
Settlement of Mexico prior years' income tax assessments	1	-	196	-
Voluntary Retirement Program	-	(8)	-	63
Current income tax recovery on Voluntary Retirement Program	-	-	-	(14)
Comparable funds generated from operations <sup>(1)</sup>	2,285	2,073	7,353	7,406